

PHONE MAD. 1758

## YOUR WAIT AND.

SHOULD INDUCE THE MOST EFFICIENT PEOPLE IN TOWN  
TO COMPETE FOR THAT JOB YOU HAVE TO OFFER

PHONE MAD. 1758

## Lost and Found

Most people have an honest desire to return articles they find to their proper owner—but they do not like to go to unnecessary trouble—they believe that's the loser's lookout—and it is. Tell the finder how he can reach you easily and you will get it back. They are watching The Virginian Lost and Found Column today. Advertise it.

Phone Madison 1758

## HELP—MALE

Step Here! Let Me Start You In a Business that will bring you money every day. Experience unnecessary. Spare time. No canvassing. I furnish everything and guarantee success. Send for proof. VOOHIES, Desk C. R., Omaha, Neb.

I Will Start You Earning \$5 Daily at home in spare time, silencing mirrors, no capital, send for free instructive booklet, giving plans of operation. G. F. REDMOND, Dept. 106, Boston, Mass.

Be An Electrical Motorman—\$800 to \$1,800 a year. New field. Demand for competent motormen greater than supply. Personal, practical mail instruction qualifies you for splendid position. Graduates assisted. Write for particulars. FORT W. Y. N. P. CORRESPONDENCE SCHOOLS, Dept. 20, Fort Wayne, Ind.

Wanted—Hunting Man In Each Locality. Join this society. Sick, accident, death benefits. Introduce our membership. Spare time to start. \$50 to \$300 a month. Write, Box 7-298, Covington, Ky.

Wanted—Agents, Machinists, Attention. Increase salary, new revised Saunders Hand-Book of Practical Mechanics. Best ever ready reference. Thousands in use. Footnote cap. Big profits. E. H. SAUNDERS, 216 Purchase Street, Boston, Mass.

Wanted, Young Man to Keep a Set of double-entry books and collect. Must be thoroughly sober and trustworthy. Give reference and salary expected. Address V-58, care Virginian.

Wanted, Men to Work in Nursery. W. T. HOOD & CO., Glinter Park.

## SITUATIONS—MALE

Wanted—Young Man, Aged Eighteen, who is not afraid of work, wants a position with chance for promotion. Address K. O., care The Virginian.

## SITUATIONS—FEMALE

Wanted, Position as Teacher in a Private family. MISS H. Indian Neck, Va.

## AGENTS

Portrait Agents, 1820 Crayon, Septa, Pastille, Bromide 40 cents. Big money in our convex portraits. Delivery guaranteed or money back. Portrait and frame catalogue and sample free. SIEGEL, 120 E. Fifth St., Dept. E. M. 3, 1219 Ellis Avenue, Chicago.

Mr. Agent May We Interest You In three of the best selling and most profitable articles ever offered? 100 per cent profit make you "take notice" For samples enclosed 4c postage. UNITED SALES AGENCY, Franklin, Pa.

Agents Wanted Everywhere For Easy Selling. 125 daily salary made. Particulars free. PARK SPECIALTY CO., Harris, Iowa.

AGENTS—BETTER SEX, AN A. N. O. 1. 100 to 150 to \$200 FOR AN HOUR'S HUNTING. SEND 5c FOR SAMPLE AND START TO WORK. THE ELMS, 100 E. 10th St., DEPT. B. WASHINGTON, D. C. DEPT. B.

Agents—Make \$5 Daily Taking orders for floor plates, name plates, house numbers, signs, etc. Samples free. BRETT BROS., Boston, Mass.

Cash for Names, Addresses, Information, etc. Steady income at home. Instructive booklet for stamp. INFORMATION SYSTEM, 272, Marietta, Ohio.

Agents—\$50 Weekly: We Manufacture the best needle case made, a wonderful seller; 200 to 500 per cent profit; talking unnecessary; our copyrighted "Trust Scheme" envelopes do the work; general agents can make over \$100 weekly; send 10 cents for a 25 cent sample containing 115 needles; particulars free; buy direct from the factory at wholesale. PATY NEEDLE CO., 103 Union St., Somerville, Mass.

## MILLINERY

Miss Cecilia Goring, Millinery Parlors, 100 East Broad Street.

## VIRGINIAN

Want Ad. Rates

ONE CENT A WORD

## WANTED

WANTED, MUSIC SCHOLARS. MISS E. M. DAVIS, 408 North THIRTY-SEVENTH STREET, CITY. APPLY FOR RATES.

Wanted, To Trade \$250 Worth of Stock in a Virginia corporation just organized for a horse and phaeton or survey. Address STOCK, care Virginian.

Wanted—Feather Beds, Old-Time antique sofas, tables, sideboards, chairs, bureaus, china, brasses, etc. BEARD, 15 West Main. Madison 6307.

Wanted—To Buy One or Two Old Feather beds for cash. Phone Monroe 4202-L or address "BEDS," care this office.

Wanted—An Old Feather Bed. Phone Madison 6307.

Wanted, To Buy Old Feather Beds, or will take them and convert them into feather mattress or pillows; also do renovating. Satisfaction guaranteed. T. CARTER, 15 West Main street. Madison 6307.

WANTED, HORSE TO WINTER FOR ITS BOARD. ADDRESS HORSE CARE VIRGINIAN.

## SPECIAL NOTICE

## GENTRY'S FOR BICYCLES.

Agent for Emblem, Dayton and Eagle bicycles. Repairing a specialty. Also bicycles to hire. Phone Monroe 2031, 508 West Broad street.

Ideal! Your Hair is Important. Save it! Take the time to have it styled. Faded switches, pompadours, etc. equal to new. We make combs into switches, pompadours, etc. in the most artistic manner. Charges very moderate. Cut prices on all hair goods. RICHMOND HAIR STORE, 212 North Fifth, Richmond.

SEE THE NEW FALL STYLES IN RALSTON HEALTHY SHOES. ALL LEATHERS FOR ALL WEATHERS. GEORGE SHUMAN SELLS THEM AT 431 E. BROAD STREET, THE RALSTON BOOT SHOP.

Typewriting Neatly and Accurately done; rates reasonable. Apply between 10 A. M. and 5 P. M., 110 North Ninth street, Room 304.

Ladies—Your Combings Made Into beautiful switches, pompadours, etc. Charges moderate; old switches refashioned to look like new. Largest stock of pure hair switches in the city. Come and see this stock before going elsewhere. Shampooing, etc. THE ROYALTY, 607 East Broad street.

SHOES! SHOES! SHOES! Sample Shoe Store, 310 North Fifth street. Good shoes cheap. Men's, women's and children's shoes retailed at wholesale prices. GEO. A. BOWDEN, G. EDWIN BOWDEN.

H. E. Bullington Electrical Contractor, repairing and wiring; also have nice lot of electric and gas chandeliers. Phone Monroe 4397, 817 East Broad street.

Contractors for All Kinds of Painting, paperhanging and interior decorating. Hardwood work a specialty; all work promptly and properly attended to. C. N. INGRAM & CO., 204 North Fifth street. Monroe 4024.

## SPECIAL NOTICE.

I Wish to Announce That Having Just returned from a trip to Northern cities I am ready to serve my patrons and those who wish up-to-date ladies' tailoring and the latest in fancy gowns. Come and see the Nu Bono corset demonstrated. It is the latest thing out and something entirely new in corset making. It pleases the most fastidious.

## MRS. M. E. LYNE.

Ladies' Tailor, 317 North Fifth street.

A Number of Students of Richmond College need employment to help them defray their living expenses. Some are experienced clerks, others are willing to do any kind of honest work, such as writing, typing, teaching, etc. If you need intelligent, faithful service out of school hours, you can get it for a day or for the season by addressing President F. W. BOATWRIGHT, Richmond College.

## FOR SALE

For Sale, Very Reasonable, One 1913 Cross Country Rambler; been used as demonstrator; has electric starter and lights. Also one 1911 Rambler. Both good condition. Address THOMAS H. MUNDY, 1703-05 West Baltimore street, Baltimore, Md.

FOR SALE—I HAVE FOR SALE BENEDICTINE COLLEGE UNIFORM, GOOD AS NEW; WORN HALF SEASON. COST \$18. WILL SELL IT FOR \$10. CALL MONROE 1033-J.

FOR SALE, USED FORD CARS. CHEAP. ALSO LIGHT TOURING CAR AND ROADSTER. OVERLAND MOTOR COMPANY, 114 WEST BROAD.

THE BRISTOW-WORSHAM CO., No. 12 North Fifteenth Street, Headquarters for Vehicles and Harness.

We are Offering Bargains in Several shop-worn surries for the next ten days.

We are Offering Bargains in Top and open buggies for cash to make room.

We are Offering Bargains in Several high-grade runabouts to close them out.

We are Offering Bargains in Two high-grade top buggies. These are suitable for pleasure or business purposes.

We are Offering Bargains in Second-hand buggies, surries and wagons. These may suit your purpose. THE BRISTOW-WORSHAM CO., No. 12 North Fifteenth street.

## BOARD WANTED

Boarder Wanted—Private Family Desires young lady boarder. Apply 913 North Twenty-fifth street.

Wanted, Boarder for Front Hall Room, 113 East Clay, Phone Madison 1321-L.

Boarders and Roomers Wanted—Good location; reasonable. THE WASHINGTON, 204 East Broad street.

**CLASSIFIED ADS**  
POINT THE WAY TO ADVANCEMENT  
TRY THEM  
TO-DAY BY PHONE  
SOMETHING TO SELL  
USE OUR CLASSIFIED SECTIONS  
\$19.00

**Madison 1785**

## REAL ESTATE WANTED

List Your Farm With J. A. CONNELLY & CO. Write postal for necessary blanks.

Wanted, to Lease a Farm With Buildings, about 20 acres, near town, with privilege of buying. Address V. R., care Richmond Virginian.

## FOR RENT

For Rent, Large Stable. Apply 1919 Floyd Avenue.

For Rent, Eight-Room House in Monument Annex, at Lafayette and Franklin, \$15 per month. This house is in a beautiful grove just in the county. Apply RUPPERT & CO.

## BUSINESS OPPORTUNITY

## DO YOU KNOW?

That the fortunes of today are being made through the medium of advertising?

If you do not know this, stop to think of the large real estate deals, the different companies organized, large loans made—in fact, all manner of business transacted by mail through the medium of advertising.

Parcels Post—How much does that mean to you? More than you realize. It means OPPORTUNITY. And there is no excuse for you for being a wage slave and clinging to your salary check.

It may be that you are a merchant, a struggling real estate man, an attorney, a doctor, or in any line of business where you are a free man.

You want to know how you can conduct a business by mail and by parcels post.

An expert, who has had fifteen years' experience in the publishing, advertising and mail order business, will give you the benefit of his experience in this line.

We also have on our staff expert copy writers and publicists. We know the mediums through which you can secure the largest volume of business at the least cost.

We can not only create a large mail business for you, but we can increase your local business by systematic advertising, and no doubt at a lower cost than you are now paying.

Our ideas are original. We have with us the original idea man. Ideas at work win fortunes. Let us install an original idea in your business, and no matter whether you are a clerk, a stenographer, or other party who wishes to start in a business of their own or you are a free man, we can make our services worth while.

JUST TO CONVINCE YOU OF THE GREAT POSSIBILITIES OF THE MAIL ORDER BUSINESS, AND TO GIVE YOU THE RIGHT KIND OF A START, WE OFFER YOU SEVENTEEN BIG ARTICLES OF INFORMATION.

Biggest Bargain Ever Offered in Mail Order Business—For Beginners and Old Hands.

1. The names of 3 firms who will print you circulars (your own copy) free.

2. Address of firm who will furnish you letterheads free.

3. How you can get envelopes (your return address) and a very low cost.

4. Address of 50 firms who want commission circulars mailed.

5. Ten firms who wish you with circulars, your name printed on free.

6. A big combination of several hundred papers and magazines in which you can insert your ad at a very low cost.

7. Copy of the "Monthly Mail." For you, the great advertising story, mail order magazine and mailing directory.

8. Five hundred names of reliable circular mailers with whom you can exchange and who will help you secure business.

9. Sample copies of the Mechanical Digest, the Booster Magazine, Advertising World, Mail Order Journal, Schemes, Circular Mailers, Digest, Mail Order Advocate, Mail Order Herald, and several other good mail trade papers. These alone worth \$3.00.

10. Address of 7 syndicates in which you can start a magazine and publishing business for \$1.00.

11. Names of 50 small papers which will insert your ad for a few cents and you mail 100 papers.

12. One thousand of our assorted commission circulars, which should bring you not less than \$10 to \$50.

13. Three hundred names of people who will insert your ad at a very low cost.

14. Copies of hundreds of small papers and circulars.

15. Copy of my book, "How You Can Make \$50 or Better Per Week." Price, \$1.00.

16. The names of 20 firms who paid me cash to mail circulars.

17. Plan to have your ad inserted in papers at less than publisher's price. All of the 17 articles and many more valuable information for 25 cents. That's all. Etc. and now to you. Write to THE RALEIGH APARTMENT, Harrison and Franklin, Phone Madison 4523.

## PERSONALS

Lesser, the Ladies' Tailor, the Only one in town who makes a specialty of altering all kinds of garments to the latest fashion. Every garment that is altered in my establishment is done under my personal supervision. Prices very moderate and work satisfactory. THE RALEIGH APARTMENT, Harrison and Franklin, Phone Madison 4523.

Spirilla Corsetiers are Now Ready with the new fall models. Give you their services in the privacy of your own home. SPIRILLA CORSET SHOP, 217 East Grace, Mrs. Cornelia Moore, Manager.

## REAL ESTATE FOR SALE

4,300 Acres of Good Farming Land in Page county, Va., about 200 acres in cultivation; 50 acres of original growth; 200 acres cleared. Chocolate and gray soil. Watered by springs, branches, etc. Fenced partly with wire pasture railings. Half a mile from station. Dwelling has six rooms, one story and a half, with basement; in good condition; 25 miles from Richmond, on the Southern railroad; 4 acres of orchard, such as apples, pears, etc. Land gently rolling. Address C. A. care Virginian.

1,300 Acres, Situated in Bath County, Va., near Virginia Hot Springs; 200 acres river bottom land, rich as any in Virginia; 300 acres second bottom land; 700 acres hill and mountain land, which is timbered. Splendid residence, all necessary outbuildings. This is a fine stock, grain and fruit farm. Climate delightful. Price reasonable.

300 Acres, Situated in Orange County, Va., one mile from railway and two public roads; 150 acres in cultivation; good springs; land lies a little rolling; fine soil, adapted to grass, grain, fruit and stock raising; good dwelling; all necessary outbuildings; 15-acre orchard in bearing; close to church, store and school. Offered for sale at a sacrifice to those an estate.

163 Acres in Louisa County; Ten Minutes' walk to railway; 70 acres in cultivation, rest in young timber and cordwood enough to pay for place; 200 fruit trees in bearing; dwelling and necessary farm buildings. This will make a good commercial orchard, stock and grain farm. At a bargain to settle an estate. VIRGINIA REALTY COMPANY, 720 East Main street, Richmond, Va.

Farm, 80 Acres Clear, 37 Woodland; one and a half miles from county seat; sixteen miles from Norfolk, Va., on N. S. R. R., which runs through farm; fine and highland, excellent for trucking; plenty of fruit; fine water; seven-room house; two large barns. H. E. AMBROSE, Princess Anne C. H. Va.

684 Acres, Price, \$15,000—Located in Henrico county, Virginia, thirteen miles from Richmond, on splendid public road; about 350 acres of it in high state of cultivation, balance in timber; 125 acres of rich bottom land in cultivation. Property is divided into seventeen fields, with good running water in each field, and used principally as a stock farm, each field being fenced separately. The entire farm is enclosed by a high stone wall. It has a magnificent dwelling of nine rooms, all in first-class condition, porches, 60 feet, and several other barns, stable, corn crib, being about ten buildings of different kinds, all in first-class order. In three miles of railroad station, on first class road. Real delivery of the door. One and a half miles from store, church, and one mile from splendid school. In fact, it is a magnificent old Virginia estate, with good fertile land, all in first class condition. You can get within two or three miles of this property either by electric road or railroad. Address R-62, care Virginian.

For Sale, New Seven-Room Brick house, two squares from Forest Hill car line, Woodland Heights. Price, \$2,600 cash, \$2,700 on time. Bargain. Address H. I. WILLIAMS. Phone Madison 4296.

LOT 60x223, IN CHAMBERLAIN PLACE, WAY BELOW MARKET PRICE. SELLING BECAUSE I NEED THE MONEY. THE MARKET PRICE \$1,600. ADDRESS L-60, CARE VIRGINIAN.

FOR SALE, LOT 50x140, NEAR GINTER PARK; ONE SQUARE FROM CAR LINE. CHEAP TO QUICK BUYER. ADDRESS X-140, CARE VIRGINIAN.

74 Acres—Price, \$3,500—In Powhatan county; fifty acres cleared; four acres of second growth; some bottom land. Land gently rolling, sufficient to drain well and healthy. Watered by well and branches. Fenced with wire. Orchard of three acres, apples, peaches, pears, plums and cherries. Improvements consist of one new house (five rooms), two halls, two porches and closets; one large barn, stables, one small barn and sheds, tobacco barn, storehouse, blacksmith shop and all necessary outbuildings. Twenty-three miles from Richmond. R. F. D. at the door; store on the place; one mile from two churches and within one-fourth of a mile of school. Address X-122, care Virginian.

## ..Real Estate Directory..

## RENTS : LOANS : INVESTMENTS

When you wish to buy or sell real estate, negotiate a loan or invest your money in reliable property, call on any of the well-known firms named in this column.

Bargains in farms and timbered lands. Woodland Heights houses and lots. Easy payments. M. C. NANN & CO., 915 Hull St. Phone Madison 5687.

J. E. NORVELL & CO., 2602 Hull street. Phone Madison 3916. Sales, rents and insurance; notary.

AMOS & CO., INC., 200-201-214 Travelers Building, Richmond, Va. Real estate. Phone Madison 4248.

GEE BROS., 1105 Porter Street. Real Estate Investments and Insurance of all kinds. Madison 5390.

CHAS. A. ROSE, 24 North Eighth street. Sales, rents and loans. Phone Madison 1580.

BOWLER & JONES CO., INC., 14 North Eighth street. List your property for sale or rent with us. Madison 9007.

B. T. WATKINS, 28 North Ninth street. Sales, rents and loans. See me before buying. Phone Madison 3451.

JACKSON & TAYLOR, 300-321 Monticello Arcade, Norfolk, Va. Farm lands a specialty. We have for sale a large list of desirable farms, many of which are self-sufficient front farms, where you have bathing, boating and fishing.

ESTABLISHED JANUARY, 1878. Still under same management. We understand the business in all its branches, and for your service, C. E. CRAWFORD & CO. Real Estate and Loans, 832 E. Main Street.

N. W. BOWE & SON, 110 North Seventh street. Sales, rentals and loans. Prompt service. Courteous attention. Monroe 543-344.

D. N. WALKER, No. 1 Mutual Building, Real Estate and Insurance. Madison 28.

PARKER & BAGBY, 102 North Eighth street. Real estate and rents. Madison 2075.

VAUGHAN & CO., 3 North Eleventh street. Real estate investments of all kinds. Tell us your wants. Monroe 2093.

## REAL ESTATE FOR SALE

350 Acres, Price, \$15 Per Acre.—In Powhatan county, seventy-five acres in cultivation; 50 acres of original growth; 200 acres cleared. Chocolate and gray soil. Watered by springs, branches, etc. Fenced partly with wire pasture railings. Half a mile from station. Dwelling has six rooms, one story and a half, with basement; in good condition; 25 miles from Richmond, on the Southern railroad; 4 acres of orchard, such as apples, pears, etc. Land gently rolling. Address C. A. care Virginian.

244 Acres, Price, \$50 Per Acre.—Eighty acres cleared, balance in timber, good oak and pine; watered by branches and partly fenced. Orchard of apples, pears and peaches. Good eight (8) room house, in good condition; good barn and other outbuildings. Close to railroad station, postoffice, store, church and school.

242 Acres, Price, \$8,000—About 110 acres cleared, balance in timber, pine, poplar, chestnut, etc. Fenced partly with wire, good seven-room house, in fair condition, front porch, with good shade. New large barn, metal covered, with working shed and other necessary outbuildings. Close to railroad station, church and school.

455 Acres, Price, \$50 Per Acre.—350 acres cleared, balance in good timber; watered by wells, springs, branches, etc. all fenced. Five acres of orchard, apples, peaches, pears, etc. Old Colonial residence of 12 rooms, three porches, corn house, granary, ice house, dairy, chicken house, almost new barn, sheds, etc. New tenant house of five rooms. Two miles from Richmond, on railroad station, one-fourth of a mile from store, church, school and postoffice. (Including crops, stock, etc.) T. WATKINS, 28 North Ninth Street.

309 West Franklin Street, 13 Rooms, 2 baths, cellar; \$1,200 a year. Or will rent furnished for \$1,500 year.

2527 Stuart Avenue, 9 Rooms, modern; \$600 year.

2021 Stuart Avenue, 9 Rooms, Bath, latrine; \$480 year.

3009 Grove Avenue, 6 Rooms, 2 Baths, modern; \$420 year.

308 West Main Street, 8 rooms, bath; \$360 year.

2411 Grove Avenue, Nine Rooms, modern; \$720 year.

2415 Grove Avenue, Nine Rooms, modern; \$720 year.

1801 Fairmount Avenue; Store and dwelling, six rooms; \$200 year.

1805 Fairmount Avenue, 8 Rooms, bath; \$300 year.

2305 Stuart Avenue, 8 Rooms, Bath; \$516 year.

2806 Park Avenue, 7 Rooms, Bath, range; \$270 year.

4 South Plum Street, Six Rooms, Bath; \$270 year.

620 North Twenty-seventh Street, Five rooms; \$240 year.

909 South Randolph Street, 5 rooms; \$150 year.

913 South Randolph Street, 5 rooms; \$150 year.

2126 Chaffin Street, Upper Flat, 5 rooms; \$144 year.

2128 Chaffin Street, Upper Flat, Five rooms; \$162 year.

20 South Davis Avenue, Lower Flat, four rooms, gas range; \$225 year.

14 South Davis Avenue, Lower Flat, four rooms, gas range; \$225 year.

11 South Robinson Street, Lower Flat, four rooms, gas range; \$225 year.

Nos. 7, 9 and 13 South Robinson Street upper flats, 5 rooms, bath and gas range, \$240 year.

Nos. 3303, 3303-A, 3303, 3305-A, 3307, 3307-A, 3309, 3309-A East Marshall street, new brick flats; lower flats, 5 rooms, bath, range; upper flats, 6 rooms, bath, range; \$240 year.

235 North Mulberry Street, Lower flat, 5 rooms, modern, \$330 year.

506 East Grace Street, Upper Flat, 8 rooms, bath, gas range; \$600 year.

2619 Park Avenue, lower flat, 7 rooms, modern; \$600 year.

2619 Park Avenue, upper flat, 8 rooms, modern; \$600 year.

1028 West Franklin Street, Third Flat, 9 rooms, modern, heat furnished; \$780 year.

408 West Broad Street, Store With 2 lofts, furnace for heating store-room; \$1,500 year.

207 North Sixth Street, Store, With heat; \$1,200 year.

612 East Main Street, Store; \$1,200 year.

615 East Main Street, Store; \$1,200 year.

617 East Main Street, Store and Basement, \$1,200 year.

100 North Seventh Street, Store or office; \$1,000 year.

2420 East Broad